

ARROW-MAGNOLIA INTERNATIONAL, INC



SINCE 1927

See Your Opportunity With Arrow Magnolia



THE RIGHT SIZE. THE RIGHT PEOPLE. THE RIGHT EXPERTISE.



Join Our Team

Consider Arrow-Magnolia International, a company whose culture is founded on the premise that The Right PEOPLE at The Right SIZE company with the The Right EXPERTISE will produce The Right RESULTS, for you in the next step on your career ladder. Although cleaning & maintenance is still thought of in terms of it's tangible elements such as bricks and mortar, it really is a people business. If you thrive on achievement, have an entrepreneurial spirit, and enjoy collaboration with team members, vendors, partners and customers, we invite you to consider Arrow-Magnolia International as the ideal place to build your career.

Arrow-Magnolia offers our Sales Partners a complete compensation package including weekly base pay, the industries highest commission rates, a full health benefits offering and the opportunity to earn truly unlimited income. As one of the most respected companies in the industry, you will have our entire management team as well and significant technical resources at your back to help you close sales and build your business. We also offer flexible working opportunities as well as the ability to do business wherever best fits your life. We are large enough to offer a full spectrum of professional service but small enough for our principals to give personal attention to our Sales Partners and Customers.



Growing Our Talent

Our Sales team is always looking for great people who ready to take control of their career. Our Sales Partners are independent, self-motivated individuals who excel at building relationships. They thrive in environments where results are rewarded and have a positive outlook on life and business. Arrow-Magnolia conducts regular training experiences, both formal and informal to sharpen their skills and enhance their expertise. We believe that people are more inclined to succeed in a work environment that is enriching, professional and productive.



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Our Values

Love What You Do

The best way to live and work is with a positive mindset, an optimistic outlook and without making excuses. No excuses.

Be Inspiring

Without ambition, we wouldn't achieve anything. We strive to set an example in everything we do and aim to make a positive difference to everyone we work with.

Take Pride

We aspire to be the best we can be and want to continually improve the service we provide our Sales Partners, Employees and Customers.

Integrity

Being honest and transparent in our business dealings creates trust and allows us all to be proud of who we are. We believe in doing the right thing, even when it is not the easiest thing.

Our Culture

Sales Partners are in fact the lifeblood of our business and the face of the company to our customers. Supporting the hopes, dreams and efforts of great salespeople is the heart of Arrow-Magnolia.

Our Sales Partners

- Believe in serving their customers first and as a result build a sustainable, prosperous future for themselves
- Have an independent, entrepreneurial spirit that is supported and cherished by the company
- Are always looking for new opportunities, new ways of doing things and new customers!

A Little Background

From our beginnings in 1927 as Magnolia Chemical, we have grown through the hard work and dedication of our Sales Partners. They are in fact the lifeblood of our business and the face of the company to our customers. What we do in this building directly supports their efforts and without them, we would not have the opportunity to grow and prosper.

Whatever your cleaning, maintenance or sanitation needs are, Arrow-Magnolia can help you. Our national group of Sales Partners and our senior leadership are focused squarely on solving the problems of our customers.

Magnolia Chemical was founded in 1927 and Arrow Chemical was started in 1963. Arrow and Magnolia merged in 1985, forming Arrow-Magnolia International. ChemCo Chemical was acquired in 1990. This merger created the opportunity to become a NASDAQ-traded company in 1992. The solid growth these mergers and acquisitions provided created many new opportunities and brought us some of the best people and ideas the industry has ever seen.

In 2005, the Tippeconnec family bought AMI and took it private, creating Arrow-Magnolia International Inc. This transaction made us a Native American, Woman-owned business.

Experience

Arrow-Magnolia is a recognized leader in the manufacturing and sale of high quality cleaning and maintenance solutions. Drawing on that experience, Arrow-Magnolia's people know the nuances of many types of maintenance solutions. They've done it before, and that confidence is backed up by results. Some of our experience includes:

- Asphalt
- Aviation
- Concrete
- Drain and Sewer
- Government/Military
- Hand Care
- Housekeeping
- Insecticide/Herbicide
- Maintenance
- Odor Control
- Oil and Gas
- Restroom Care





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To email a resume and/or cover letter, please send to:

michelle@arrowmagnolia.com



2646 Rodney Lane
Dallas, TX 75229
972.247.7111

www.arrowmagnolia.com